



Chartered Institute of Procurement and Supply (CIPS)

2022



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Welcome to PwC's Academy

Leading change through the development of human capital



We work with students and educational institutes across the region to develop the next generation of professionals. We help them grow and develop their talent by providing training programmes that build mindset knowledge and skills.

How we do it

We believe in the development of talent through building on what people know, how they think and what they can do – not as separate components but as an integrated process to create impact and deliver change. We design our programmes to deliver the knowledge, mindset and skills needed to solve today's important problems and predict, prevent and manage tomorrow's.

Who we are

We are the learning and education business of PwC operating across the Middle East and are part of a growing network of PwC Academies present in over 35 countries worldwide. We have been developing our own people for over 100 years and it is this deep experience of helping professionals become business leaders that is embedded into all PwC's Academy programmes. We are different because we use both subject matter experts within the PwC network and dedicated Academy staff, each of whom bring their wealth of knowledge and practical experience.

What we do

We offer a variety of training courses, based on the best practices of PwC's global network of firms and the individual experiences of our experts. We constantly adapt our courses to meet the needs of modern business, customising them to our students requirements and assisting our students in reaching their organisational training and strategic objectives. We deliver learning that blends classroom training with innovative tools including the latest educational technologies, so that learning is relevant, sustainable and fun.

About Chartered Institute of Procurement and Supply (CIPS)

The CIPS qualifications are globally recognised for driving leading edge thinking and professionalism in procurement. MCIPS, the full membership to the CIPS professional body is acknowledged as the worldwide standard for procurement professionals.

The MCIPS (Membership of the Chartered Institute of Procurement and Supply) is a global mark of distinction that reflects professional competence and solid commitment toward ethical practices.

Getting qualified

CIPS exams take place three times a year; in May, July and November. Each level includes at least five units and requires guided learning and self study hours. A participant must clear all compulsory units and earn at least three years of work experience in a post of responsibility in procurement and supply profession experience requirements.



2,000

Members in the Middle East

103,000

members globally

Who is it for?



The CIPS accreditation is suitable for anybody looking to start or advance their career in procurement and supply chain. There are different levels available based on eligibility and work experience.

The CIPS Level 2 Certificate in Procurement and Supply Operations is an excellent entry-level certificate for those who are new to the field and have minimal business experience. If you want to work in procurement and supply, you should start here.

The CIPS Level 3 Advanced Certificate in Procurement and Supply Operations. This is the second of the three entry-level qualifications which will help you to prepare for a career in procurement and supply and will allow you to proceed to the CIPS Level 4 Diploma in Procurement and Supply.

The CIPS Level 4 Diploma in Procurement and Supply is designed for the experienced professional with at least two years of relevant experience in a business setting. You will gain the technical skills, knowledge, and competencies that companies seek.

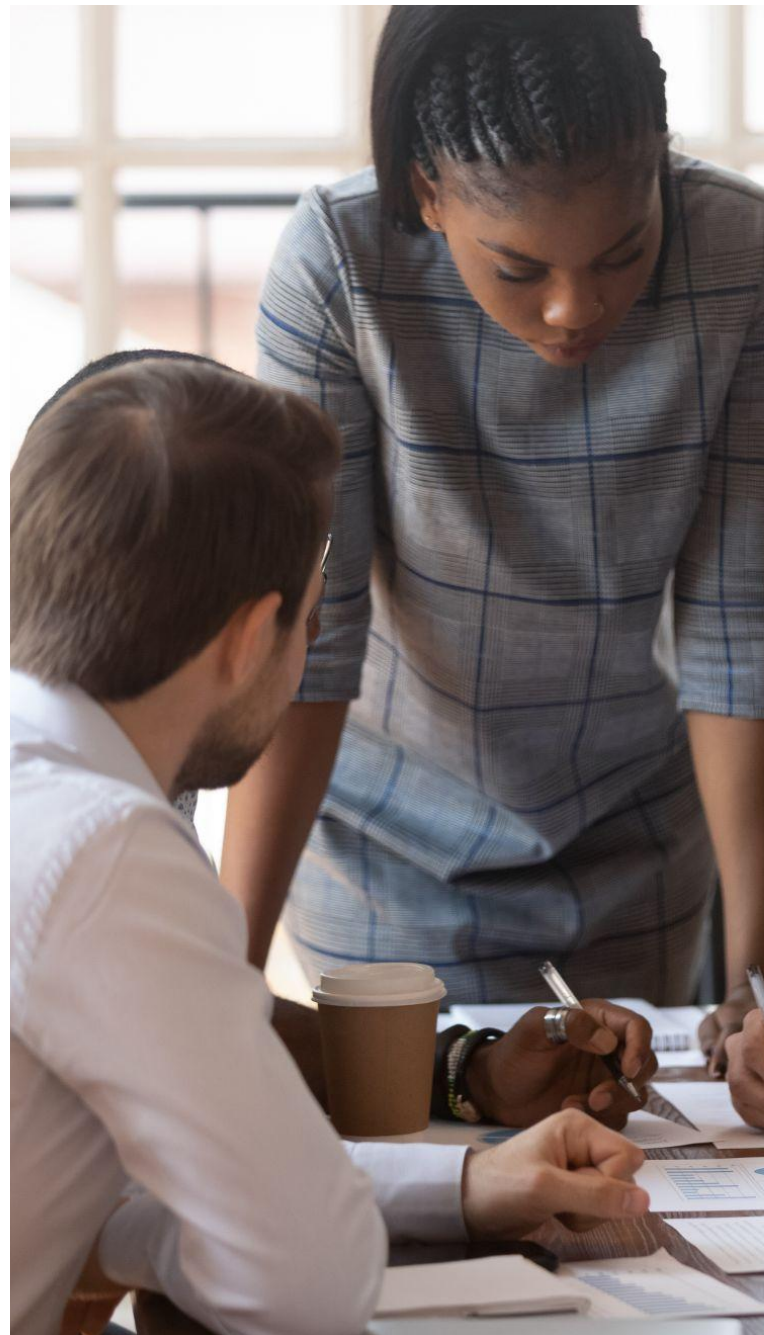
The CIPS Level 5 Advanced Diploma in Procurement and Supply will help you develop expertise, enhance organisational procurement, and accomplish your goals. It is based on management and professional levels.

The CIPS Level 6 Professional Diploma in Procurement and Supply will lead you all the way to becoming an MCIPS Chartered Professional. It is based on CIPS Global Standard professional level and expands on what you learned in the CIPS Level 5 Advanced Diploma in Procurement and Supply.

Certificate



Participants earn a certificate or diploma that adds to the professional credentials upon completing each CIPS qualification. On successful completion of the diploma, advanced and professional diplomas and in conjunction with three years' experience in a role of responsibility in procurement and supply, participants may apply for full membership of CIPS to use the designatory letters, MCIPS.

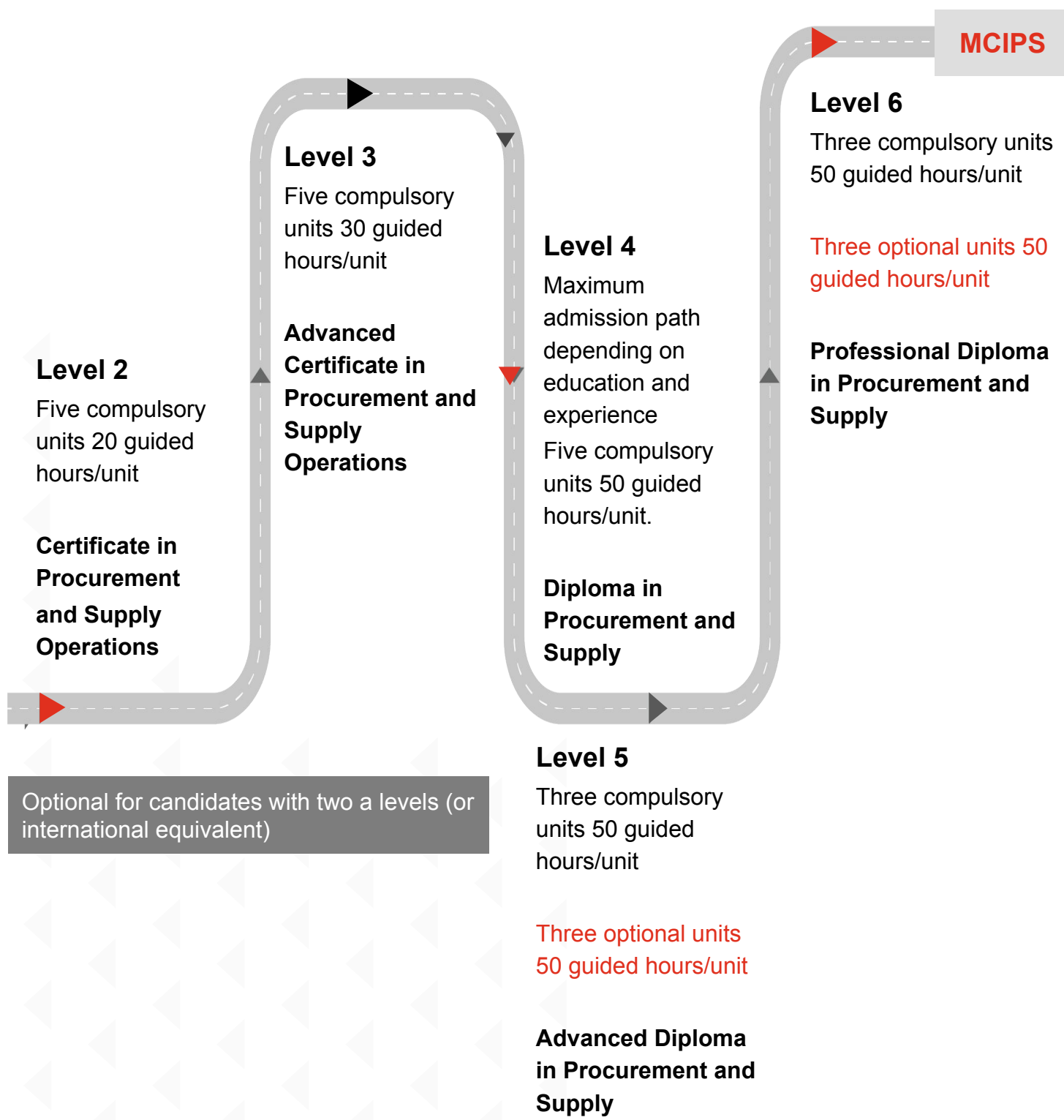


Studying for the CIPS qualification

CIPS is an awarding body recognised and regulated by Ofqual (England), Qualifications Wales and CCEA (Northern Ireland). Preparation for the CIPS qualifications is a mix of guided learning and self study. Participants can choose their qualification based on education background or work experience related entry requirements.

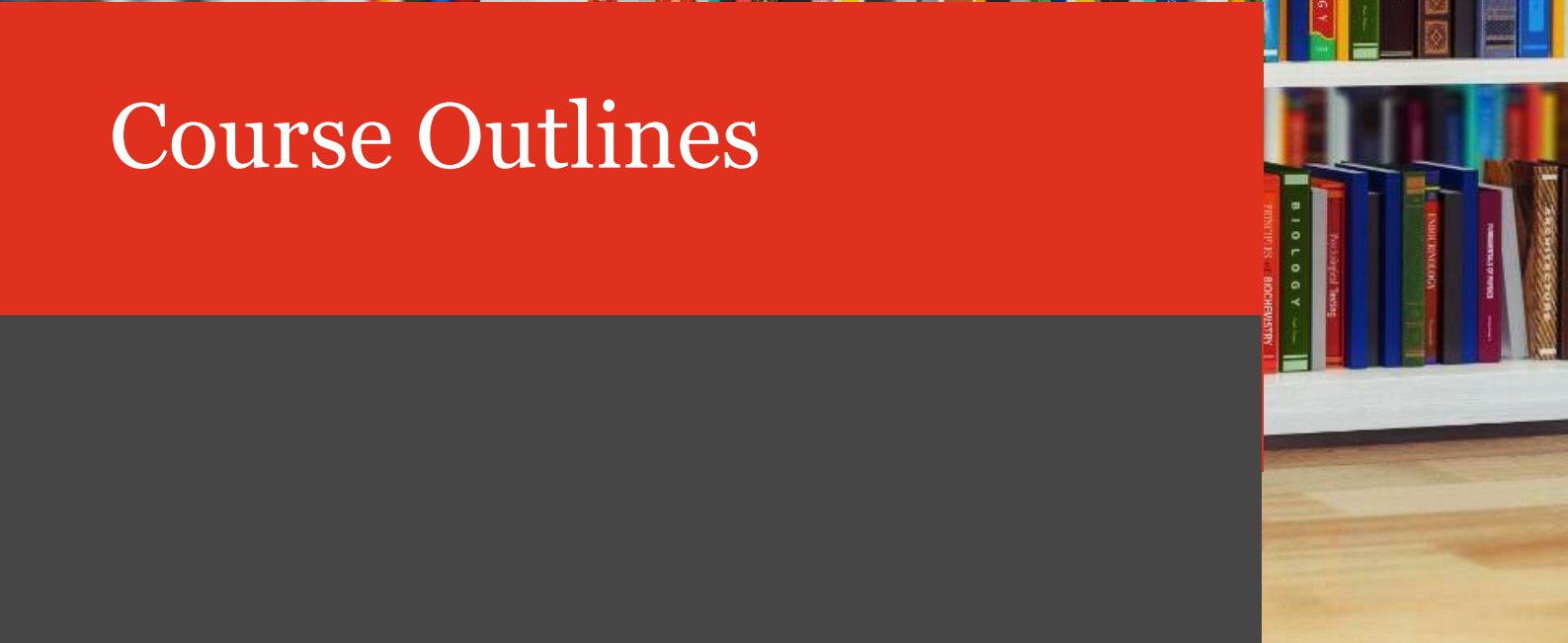


CIPS qualification journey





Course Outlines



Certificate in procurement and supply operations

The certificate is the first step towards obtaining the CIPS qualification. It is ideal for entry-level employees in procurement and supply.

It is a Level 2 qualification towards earning the MCIPS.



Learning outcomes



On completion of the module, learners will be able to identify the fundamental roles and activities, the procedures, processes and contracts associated with the procurement and supply function.

Entry requirements



This is an entry level course. The participant does not require prior qualifications or experience in procurement and supply for this course.

Assessment



In order to achieve the award of the CIPS Level 2, learners are required to successfully complete five core modules. All modules are mandatory, which ensure appropriate balance of breadth and depth across the final awards. You must achieve 70% for each session (learning outcome) within the exam in order to pass.

Duration



The number of hours assigned to the Certificate qualification for Total Qualification Time (TQT) is 180.
-120 guided learning hours (40 hours for 1 module and 20 for 4 modules each)
-54 hours of additional self-study (18 hours for 1 module and 9 hours for 4 modules each)
- Plus 6 hours of assessment time (2 or 1 hours per module).

Topics covered:

- CIPS L2M1 - Introducing Procurement and Supply
- CIPS L2M2 - Procurement and Supply Operations
- CIPS L2M3 - Stakeholder Relationships
- CIPS L2M4 - Systems Technology
- CIPS L2M5 - Inventory, Logistics and Expediting



Advanced certificate in procurement and supply operations

The CIPS Level 3 advanced certificate builds on the professional understanding of the CIPS certificate in procurement and supply operations. It is ideal for entry-level employees in procurement and supply. It is a Level 3 qualification towards earning the MCIPS.



Learning outcomes



On completion of this module, learners will be able to identify the range of environments in which procurement and supply is expected to operate and the external factors that can impact on overall success.

Entry requirements



A participant does not require prior qualifications or experience in procurement and supply for this course. The participant is encouraged to complete the Certificate in procurement and supply operations prior to enrolling for this course.

Assessment



In order to achieve the award of the CIPS Level 3 Advanced Certificate, learners need to do four core modules and choose 1 elective module (Between Module 5 and 6). Each Exam consists of 72 multiple choice questions to be completed in two hours. You must achieve 70% for each section (learning outcome) within the exam in order to pass.

Duration



The number of hours assigned to the Advanced Certificate qualification for Total Qualification Time (TQT) is 300.
- 200 guided learning hours (40 hours per module) and a recommended 90 hours of additional self-study (18 hours per module),
- Plus 10 hours of assessment time (2 hours per module).

Topics covered:

- CIPS L3M1 - Procurement and Supply Environments
- CIPS L3M2 - Ethical Procurement and Supply
- CIPS L3M3 - Contract Administration
- CIPS L3M4 - Team Dynamics and Change
- CIPS L3M5 - Socially Responsible Procurement



Diploma in procurement and supply

The diploma is a valuable management tool focusing on organisational procedures and processes in purchase and supply. It is ideal for candidates with business experience in procurement and supply.

It is a Level 4 qualification towards earning the MCIPS.



Learning outcomes



The participant will learn about planning and forecasting for future demand, forward planning for contract development, negotiating volumes, margins and standards, creating and controlling specifications, and contract management. The candidate will gain knowledge about the supply market and chain, negotiating with suppliers, conflict resolution and performance review.

Entry requirements



A participant must complete a minimum of at least two-A-Levels (or international equivalent) or a CIPS Level 3 Advanced Certificate. Alternatively, you will need a minimum of two years' relevant experience in a business environment. This is the only entry point onto our Diploma qualifications.

Assessment



In order to achieve the award to achieve the award of the CIPS Level 4 Diploma in Procurement and Supply learners are required to successfully complete the eight core modules. The candidate will appear for five exams, one for each topic covered. Each exam is three hours. For Modules, L4M1 and L4M you must achieve 50%. And 70% for the remaining 6 modules.

Duration



The number of hours assigned to the CIPS Level 4 Diploma in Procurement and Supply qualification for total Qualification Time (TQT) is 600.
- 250 guided learning hours and a recommended 335 hours of additional self-study
-plus 15 hours of assessment time.

Topics covered:

- CIPS L4M1 - Scope and Influence of Procurement and Supply
- CIPS L4M2 - Defining Business Need
- CIPS L4M3 - Commercial Contracting
- CIPS L4M4 - Ethical and Responsible Sourcing
- CIPS L4M5 - Commercial Negotiation
- CIPS L4M6 - Supplier Relationships
- CIPS L4M7 - Whole Life Asset Management
- CIPS L4M8 - Procurement and Supply in Practice



Advanced diploma in procurement and supply

The advanced diploma is a valuable strategic tool with an emphasis on improving organisational procurement and fulfilling organisational procurement objectives.

It is a Level 5 qualification towards earning the MCIPS.



Learning outcomes



The participant will improve his skills and knowledge about cost reduction and added value of purchases and supplies, improving timescales and stock control, management and innovation in the procurement and supply process, and developing legal and risk management expertise.

Entry requirements



The learner is required to have achieved the CIPS Level 4 Diploma in Procurement and supply prior to enrolling for this course.

Assessment



CIPS Level 5 Advanced Diploma in procurement and supply. The participants need to do five core modules and choose 3 elective modules. For modules, L5M1 and L5M4 (constructive Response), you must achieve 50% and 70% for the remaining 6 modules (Objective Response) in order to achieve the quality.

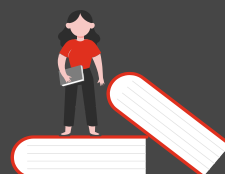
Duration



The number of hours assigned to the CIPS Level 5 Advanced Diploma in Procurement and Supply qualification for Total Qualification Time (TQT) is 600.
-Consists of 250 guided learning hours and a recommended 335 hours of additional self-study.
-Plus 15 hours of assessment time.

Topics covered:

- CIPS L5M1 - Managing Teams and Individuals
- CIPS L5M2 - Managing Supply Chain Risk
- CIPS L5M3 - Managing Contractual Risk
- CIPS L5M4 - Advanced Contract and Financial Management
- CIPS L5M5 - Managing Ethical Procurement and Supply
- CIPS L5M6 - Category Management
- CIPS L5M7 - Achieving Competitive Advantage Through the Supply Chain
- CIPS L5M15 - Advanced Negotiation



Professional diploma in procurement and supply

The professional diploma helps build strategic procurement competence, giving managers the ability to formulate strategic direction and advice, in terms of change management, stakeholder management and team leadership.

It is a Level 6 qualification towards earning the MCIPS.



Learning outcomes



The participant develops the strategic acumen to align functional, organisational and supply chain strategies, and to devise and implement change management. The participant develops skills in areas including leadership of stakeholders, the procurement function, teams and relationship management, and project and financial management.

Entry requirements



The participant must complete the CIPS Level 5 Advanced Diploma in procurement and supply prior to enrolling for this course.

Assessment



In order to achieve the award of the CIPS Level 6 learners are required to successfully complete 4 core modules (42 credits) then choose 3 elective modules (total of 18 credits).

Duration



The number of hours Assigned to the Professional Diploma qualification for (TQT) is 600.
-Consists of 250 guided learning hours and a recommended 335 hours of additional self-study.
-Plus 15 hours of assessment time.

Topics covered:

- CIPS L6M1 - Strategic Ethical Leadership
- CIPS L6M2 - Global Commercial Strategy
- CIPS L6M3 - Global Strategic Chain Management
- CIPS L6M4 - Future Strategic Challenges for the Profession
- CIPS L6M5 - Strategic Programme Leadership
- CIPS L6M7 - Commercial Data Management
- CIPS L6M8 - Innovation in Procurement and Supply
- CIPS L6M9 - Supply Network Design
- CIPS L6M10 - Global Logistics Strategy



Why study CIPS with PwC's Academy?

At PwC's Academy our focus is to make sure participants have all the knowledge skills and training to become CIPS qualified.

Customised training

We work with our clients to understand their organisation's current position, goals and training needs. We then leverage our resources, the experience and knowledge of our global network of professionals to tailor our existing products or develop new material to meet training needs.



Our trainers

Our foundation is our fantastic team of highly experienced trainers who are not only training experts, but also have a vast amount of industry experience as supply chain and procurement professionals. The mix of practical knowledge and exam focused study approach creates an enhanced learning experience for the participants.



Exam focus

The primary aim of our CIPS classes is to help participants pass the exam. We enhance their exam preparation through a unique delivery methodology that incorporates industry based case studies and real life examples. Exam performance is improved by using innovative retention and learning methods including board games, quizzes and exam techniques sessions.



Our training methodology

Our offering is designed keeping our clients unique needs and challenges in mind. We often start with pre assessment scoring, participant profiling and transparent benchmark setting prior to delivery of the programme. We implement an effective monitoring and evaluation mechanism during the training to monitor feedback, review results and adapt the training solution to maximise results





Why is this programme the right choice for you

The CIPS certification is valued by both individuals and employers for roles and functions in every sector, including understanding the supply chain, the importance of the profession in business, creating successful supplier relationships, responding to market forces, learning a shared language to communicate with leaders, and everything you need to feel confident in making decisions.

Benefits for individuals



Value to employers

CIPS certifications are widely recognised as the best training for procurement professionals at all levels since they are approved by the organisation that promotes and defends the sector's high standards, and the information gained from these qualifications is of the requisite standard. As a result, many firms will choose to support their employees' CIPS certificates as part of their overall training for a position inside the company.



Higher compensation levels

According to **CIPS' Measuring the Benefits** report, one of CIPS Corporate Award clients boosted efficiency by 22%, training by 27%, and staff turnover by 45%. As a result, CIPS certification is highly valued by employers and may be your ticket to higher pay and better benefits.



Wide range of career options

A qualification from the Chartered Institute of Procurement and Supply (CIPS) provides workers with the flexibility to pursue a variety of career options. Relationship management, Procurement Analyst, Purchasing Agent, Buyer Procurement Specialist, XVP of Procurement and XVP of Sourcing Chief Procurement Officer are all part of the career options.

Benefits for employers



Increases credibility of the organisation

Clients are satisfied by top-level ability, and ethical behaviour that puts the clients' interests first, hence CIPS certified holders boost corporate confidence.



Strengthens industry know-how

CIPS certificate holders give companies access to the most recent market knowledge and expertise, resulting in improved policy creation and implementation. They have a thorough awareness of your client's requirements and the ability to create and implement customised solutions.



Committed workforce

To obtain the title of the CIPS programme, it takes an average of 1,000+ hours of intense study, years of professional experience, and successful completion of the CIPD Program exam. Employing a CIPD accredited applicant ensures that an organisation is hiring a dedicated, motivated, and committed candidate.

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At PwC, our purpose is to build trust in society and solve important problems. We're a network of firms in 156 countries with over 295,000 people who are committed to delivering quality in assurance, advisory and tax services. Find out more and tell us what matters to you by visiting us at www.pwc.com.

Established in the Middle East for 40 years, PwC has 22 offices across 12 countries in the region with around 7,000 people. (www.pwc.com/me).

PwC refers to the PwC network and/or one or more of its member firms, each of which is a separate legal entity. Please see www.pwc.com/structure for further details.

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